
Presence and Persuasion

Homework Check-in: How are our gospel conversations going?

Introduction

- **Direction:** If we want to be a church that is “Sent” (Matt. 28:18-20) then the way we go should have the right _____.

Evangelizing in our Era

- The “Mall-Foyer” Methods have all the power of _____ with none of the _____.
 - The Evangelistic Models:
 - _____ Evangelism Model
 - Model defined by presenting the gospel to large crowds in tents or stadiums, normally presented by a popular Christian figurehead.
 - *The incorrect conclusion from this model:* Successful evangelism is measured by _____.
 - _____ Evangelism Model
 - Built on two premises from the Mass Evangelism Model:
 - **First**, people are going to flock to _____ to hear the gospel
 - **Second**, we are to win people’s _____ without becoming locals in their _____.
 - Evangelism must adapt to its _____.

The Missional Model

- What our era needs is a church that embraces what scholars call *The Missional Model of Evangelism*.
 - To be a missional church is to be both _____ and _____.

Newman's Three Skills for Evangelism

- The first skill is _____ the gospel.
 - Romans Road Method:
 - The reality of Sin – Romans 3:23
 - The consequences of sin – Romans 6:23
 - What Jesus did – Romans 6:23
 - What we should do – Romans 10:9
 - The gift of new life – Romans 5:1; 8:1
- The second skill is _____ the gospel.
 - Applying our skills in apologetics (defending the faith) and theodicy (God and evil).
 - 1 Peter 3:15
- The third skill is _____ the gospel.
 - “Often neglected, difficult to master, but absolutely essential, the skill of giving and taking – asking questions and bouncing ideas back and forth – might be just what our postmodern audience needs” – Randy Newman
 - Luke 18:18-27

Practicing Newman's Model

- Consider what questions you would ask in response to the following questions/arguments:
 - “If God is so good, why does evil exist?”
 - “I don't need a savior, so why should I dedicate my life to one?”
 - “Why can't there be multiple ways to heaven?”
 - “I believe in God, so why do I have to believe in the Bible?”
 - “How can you support such an intolerant religion?”
 - “We are a result of evolution, so how does God fit into science?”
 - “You follow a book written by a bunch of lunatics?”